MOU BETWEEN IN AND BANKS FOR SALARY/ PENSION ACCOUNTS

- 1. Memorandum of Understanding (MoU) with both Public and Private sector banks are concluded to facilitate/ leverage enhanced banking facilities for *IN* personnel for salary and pension accounts.
- 2. Presently MoU pertaining to **salary/ pension accounts** of *IN* personnel are valid with following banks (copies uploaded on NUD):-

<u>Ser</u>	<u>Bank</u>	<u>Category of Personnel</u> <u>covered under MoU</u>		
(a)	HDFC Bank			
(b)	ICICI Bank			
(c)	Union Bank of India	Officers, Sailors, Agniveers, Naval Civilians		
(d)	Bank of Baroda	Officers, Sallors, Agrilveers, Wavar Civillari		
(e)	Yes Bank			
(f)	IndusInd Bank			
(g)	State Bank of India			
(h)	Punjab National Bank	Officers, Sailors, Agniveers		
(j)	IDFC First Bank			
(k)	Kotak Mahindra	Officers, Sailors, Naval Civilians		
(l)	Axis Bank	Officers, Sailors		
(m)	IDBI Bank	Officers, Sallors		

3. Amongst various beneficial features negotiated with Banks for *IN* personnel, prominent ones are indicated below:-

Offering	<u>SBI</u>	Bank of Baroda	<u>Kotak</u> Mahindra Bank	IDFC First Bank	IDBI Bank	HDFC Bank	AXIS Bank	ICICI Bank	Yes Bank	IndusInd Bank	Punjab National Bank	Union Bank of India
PAI Death cover	₹60 Lakh	₹75 Lakh	₹50 Lakh	₹40 Lakh	₹55 Lakh	₹56 Lakh	₹56 Lakh	₹60 Lakh	₹50 Lakh	₹50 Lakh	₹50 Lakh	₹1 Cr
Partial Disability cover	Upto ₹50 Lakh	₹20 Lakh	₹35 Lakh	₹20 Lakh	₹25 Lakh	₹46 Lakh	₹46 Lakh	₹50 Lakh	_	As per %age	₹50 Lakh	As per %age
Air Accident Cover	₹1 Cr											
Processing Fees for Loans	Waived for all Loans	tor oll	Waived for PL/HL/AL Loans	Waived for all		75% discount for Home Loans. Waived off for balance loans	Waived for all Loans					

4. Details of point of contact at all banks are enclosed.

LIST OF BANKS AND CONTACT DETAILS

		2 - 2 - 2 - 11
Ser	Bank Details	Contact Details
1	State Bank of India (SBI)	Name: Rear Admiral Rajesh Singh (Retd) Designation: Defence Banking Advisor (Navy) Contact: 011-23407048, 9811772258 e-Mail: dba.navy@sbi.co.in
2	Bank of Baroda(BOB)	Name: Mr Virender K Sardana Designation: Deputy General Manager Contact: 011-23448869 & 9999007917 e-Mail: Virender.sardana@bankofbaroda.co.in Name: Mr Rohit Gupta Designation: Chief Manager Contact: 011-23448845 & 9810331983 e-Mail: Rohit.gupta2@bankofbaroda.co.in
		Name: Mrs Shruti Singh Designation: Sr Manager Contact: 011-23448860 e-Mail: Shruti.singh@bankofbaroda.co.in
3	Union Bank of India	Name: Kompal Negi Designation: Chief Manager Contact: 9560985664 e-Mail: kompal@unionbankofindia.bank Name: Vinay Joshi
		Designation : Senior Manager Contact : 9953842180 e-Mail: vinayjoshi@unionbankofindia.bank
4	IDFC First Bank	Name: Debraj Saha Designation : Sr Vice President & Regional Head (North & East) Government Banking Group Contact : 011-66712022, 9818109212 e-Mail: debraj.saha@idfcfirstbank.com
		Name: Col Harmeek (Retd) Designation: Defence Banking Contact: 011-42549212 e-Mail: Harmeek.singh@idfcfirstbank.com
		Name: Cdr Manish Kundu (Retd) Designation: Regional Head, Defence Banking Contact: 011-66809662 e-Mail: Manish.kundu@idfcfirstbank.com

Ser	Bank Details	Contact Details
5	HDFC Bank	Name: Mayank Srivastava Designation: Assistant Vice President Contact: 011-61016161, 9873639790 e-Mail: mayank.srivastava@hdfcbank.com Name: Poonam Abhilasha Designation: Assistant Vice President Contact: 9717911088 e-Mail: poonam.abhilasha@hdfcbank.com
6	IDBI	Name: Varda Menon Designation: General Manager Contact: 022-66553355 & 9930872201 e-Mail: v menon@idbi.co.in Name: Mr Tejas Parikh Designation: Assistant General Manager Contact: 022-22189111 & 8108033306 e-Mail: Tejas p@idbi.co.in Name: Mr Kashif M Sharfani Designation: Assistant General Manager Contact: 011-66083401 & 8100379904 e-Mail: kashif.ms@idbi.co.in
7	Axis Bank	Name: Dilip Kanojia Designation: Asst Vice President, Key Account Head for PSU Govt Defence and Paramilitary Salary Account Contact: 9654535555 e-Mail: dilip.kanojia@axisbank.com Name: Nikhil Kumar Designation: Senior Manager, RB-Liability Sales Contact: 9091060606 e-Mail: Nikhil25.kumar@axisbank.com
8	ICICI Bank	Name: Sqn Ldr Sangeeta Rishi (Retd) Designation: Key Relationship Head – Defence Ecosystem Contact: 9560793416 e-Mail: sangeeta.rishi@icicibank.com Name: Maj Padmaja Kishore (Retd) Designation: Key Relationship Manager–Defence Ecosystem Contact: 9650961090 e-Mail: padmaja.kishore@icicibank.com Name: Capt (Indian Army) TS Mankotia (Retd) Designation: Relationship Manager – Defence Ecosystem Contact: 8335849191 e-Mail: tribhuvan.mankotia@icicibank.com

Ser	Bank Details	Contact Details			
		Contact Details			
9	YES Bank	Name: Lt Gen Arvind Dutta (Retd) Designation: Strategic Advisor to MD YES Bank Contact: 9910754398 e-Mail: Arvind.Dutta@yesbank.in Name: Col Harpal Singh Gill (Retd) Designation: Head YES VIJAY (Defence Banking) Contact: 7889576719			
11.000		e-Mail: harpalsingh.gill@yesbank.in			
10	IndusInd Bank	Name: Lt Col Sandeep Sharma (Retd) Designation: National Head – Army Branch Banking Contact: 011-42505417, 9350874016 e-Mail: Sandeep.jsharma@indusind.com			
		Name: Rajni Badwal Designation: Regional Head (Delhi), Govt Banking Group Contact: 011-49522500, 9910975415 e-Mail: rajni.badwal@indusind.com			
		Name: Nitin Aggarwal Designation: National Sales Manager, Corporate Sales Contact: 8588895995 e-Mail: aggarwal.nitin@indusind.com			
11	Kotak Mahindra Bank	Name: Mr Punish Khurana Designation: Vice President Contact: 9811815169 e-Mail: Punish.khurana@kotak.com			